

Guarantee Methodology (GM1) - Sample Forecast Results

Sotheby's Old Masters Paintings Sale 2322 - 9 June 2010

Lot	Low Est. (\$)	High Est. (\$)	GM1 Guarantee (\$)	Auction Results (\$)	Overage	Value of Guarantee (\$)¹
8	40,000	60,000	40,000	104,500	Yes	64,500
22	200,000	300,000	200,000	866,500	Yes	666,500
23	200,000	300,000	200,000	578,500	Yes	378,500
39	200,000	300,000	200,000	482,500	Yes	282,500
54	10,000	15,000	8,000	21,250	Yes	13,250
79	200,000	300,000	160,000	266,500	Yes	106,500
80	200,000	300,000	160,000	266,500	Yes	106,500
85	60,000	80,000	44,800	68,500	Yes	23,700
86	200,000	300,000	160,000	218,500	Yes	58,500
101	200,000	300,000	200,000	446,500	Yes	246,500
109	100,000	150,000	80,000	122,500	Yes	42,500
120	1,500,000	2,500,000	1,300,000	2,770,500	Yes	1,470,500
121	250,000	350,000	204,500	266,500	Yes	62,000
157	40,000	60,000	32,000	43,750	Yes	11,750
160	4,000	6,000	4,500	3,750	No	(750)
172	80,000	120,000	73,500	146,500	Yes	73,000
265	200,000	300,000	135,000	182,500	Yes	47,500

Summary of ART's Sample Results	
Total Guarantees	17
Total Guaranteed (\$)	3,202,300
Total Lots with Overage	16
Percent Lots with Overage	94.12%
Gross Returns to Underwriting Syndicate (\$)	3,653,450
ROI	114%

Note: 1. "Value of Guarantee" refers to the monetary value of the guarantee for the underwriting syndicate; the value will be negative if ART must payout, positive if the hammer price is above the guarantee and overage is distributed.